



# An Essential Guide to E/M Coding





#### The AMA Initiative

The AMA prompted CMS to give them time to develop new documentation guidelines.

AMA workgroup was created to achieve the following goals:



Ensure that payment for E/M is resource based and has no direct goal for payment redistribution between specialties.

Doctors created their own guidelines and CMS accepted these in full in the Final Rule for 2020. AMA involvement means these guidelines will be industry-wide for all payers.



# **Summary of Changes**

- E/M documentation will now be focused on MDM (medical decision making) or time.
- History and Exam elements are only to be captured when clinically appropriate.
- Code 99201 will be eliminated as the requirements for MDM are the same as 99202.
- CPT 99211 still exists, but there are no specific MDM or time requirements. This is a "minimal" visit.
- CPT guidelines were substantially revised to remove the gray areas and provide accurate code selection.
- Provider can use either time-based or MDM method, whichever is the most beneficial for the visit.

#### **Bottomline**

Documentation should be sufficient for a subsequent provider treating the patient and a proper legal defense.



### Criteria of MDM

- Created sufficient detail in CPT code set to reduce variation between contractors/payers.
- Attempted to align criteria with clinically intuitive concepts.
- Used existing CMS and contractor tools to reduce disruption in coding patterns.
- Removed ambiguous terms (e.g., "mild") and defined previously ambiguous concepts (e.g., "acute or chronic illness with systemic symptoms").

While similar, this is not the MDM calculation we have today.

- All code descriptors state a "medically appropriate" history and/or examination and MDM.
- Amount of history and exam performed and documented up to the provider will not be a consideration in code selection.



| CPT   | MDM             |
|-------|-----------------|
| 99202 | Straightforward |
| 99203 | Low             |
| 99204 | Moderate        |
| 99205 | High            |
| 99212 | Straightforward |
| 99213 | Low             |
| 99214 | Moderate        |
| 99215 | High            |

# Levels of MDM

#### New Medical Decision-Making Tree

| Omni w                           | ( | O     | m      | ın   | ıİ     | M      | $\checkmark$ |
|----------------------------------|---|-------|--------|------|--------|--------|--------------|
| Cloud EHR, PM and Billing in One |   | Cloud | EHR, P | M an | d Bill | ing in | One          |

|          | New Medical Decision-Making nice |
|----------|----------------------------------|
| CODF/MDM | Flements of Medical Decision A   |

| CODE/MD        | M               | E  | lements of Medical Decision M   | Cloud EHR, PM and Billing in One   |
|----------------|-----------------|--|---|--|
| Code           | Level of MDM    | Number and Complexity of Problems Addressed  | Amount and/or Complexity of Data to be reviewed and Analysed. *each unique test, order or document contributes to the combination of 2 or combination of 3 in category 1  | Risk of Complication and/or<br>Morbidity or Mortality of Patient<br>Management |
| 99211          | N/A             | N/A  | N/A   | N/A  |
| 99202<br>99212 | Straightforward | Minimal. 1 self-limited or minor problem   | Minimal or none   | Minimal risk of morbidity from additional diagnostic testing or treatment      |
| 99203          | Low             | Low 2 or more self-limited or minor problems; OR 1 stable chronic illness; OR 1 acute, uncomplicated illness or injury | <ul> <li>Limited (Must meet the requirements of at least 1/22 categories)</li> <li>Category 1: Test and documents Any combination of 2 from the following: <ul> <li>Review of prior external note(s) from each unique source*;</li> <li>Review of the result(s) of each unique test*;</li> <li>Ordering of each unique test*  OR</li> </ul> </li> <li>Category 2: Assessment requiring an independent historian(s) (For the categories of independent interpretation of tests and discussion of management or test</li> </ul> | Low risk of morbidity from additional diagnostic testing or treatment          |



| CODE/MD     | M            | Elements of Medical Decision Making  |   |  |
|-------------|--------------|--|---|--|
| Code        | Level of MDM | Number and Complexity of Problems Addressed  | Amount and/or Complexity of Data to be reviewed and Analysed. *each unique test, order or document contributes to the combination of 2 or combination of 3 in category 1  | Risk of Complication Morbidity or Mortal Management  |
| 99204 99214 | High         | Moderate  1 or more chronic illness with severe exacerbation, progression, or side effects of treatment;  OR  2 or more stable chronic illnesses  OR  1 undiagnosed new problem with uncertain prognosis;  OR  1 acute illness with systemic symptoms;  OR  1 acute complicated injury | Moderate (Must meet the requirements of at least 3 categories)  Category 1: Tests, documents, or independent historian(s) Any combination of 3 from the following: Review of prior external note(s) from each unique source*; Review of the result(s) of each unique test*; Ordering of each unique test* Assessment requiring an independent historian(s)  OR  Category 2: Independent interpretation of tests Independent interpretation of a test performed by another physician/other qualified health care professional (not separately reported);  OR | Moderate risk of moderate additional diagnostic treatment  Examples only: Prescription drug moderate and prescription drug moderate and prescription drug moderate and prescription are garding with identified patarisk factors Decision regarding surgery without identified procedure risk factors Diagnosis or treatment and prescription drug moderate and prescription and prescriptio |

Catagory 2: Discussion of management or

ion and/or ality of Patient

morbidity from stic testing or

- management
- ng minor surgery atient or procedure
- ng elective major identified patient or ctors
- tment significantly determinants of



| CODE/MD | M            | E   | Elements of Medical Decision Ma   | aking Cloud EHR, PM and Billing in One  |
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| 99205   | High         | High  1 or more chronic illness with severe exacerbation, progression, or side effects of treatment;  OR  1 acute or chronic illness that poses a threat to life or bodily function | <ul> <li>Extensive (Must meet the requirements of at least 2/3 categories.)</li> <li>Category 1: Tests, documents, or independent historian(s)</li> <li>Any combination of 3 from the following: <ul> <li>Review of prior external note(s) from each unique source*;</li> <li>Review of the result(s) of each unique test*;</li> <li>Ordering of each unique test*</li> <li>Assessment requiring an independent historian(s)</li> </ul> </li> <li>Category 2: Independent interpretation of tests <ul> <li>Independent interpretation of a test performed by another physician/other qualified health care professional (not separately reported);</li> </ul> </li> <li>Category 3: Discussion of management or test interpretation <ul> <li>Discussion of management or test interpretation with external</li> </ul> </li> </ul> | High risk of morbidity from additional diagnostic testing or treatment  Examples:  Drug therapy requiring intensive monitoring for toxicity  Decision regarding elective major surgery with identified patient or procedure risk factors  Decision regarding emergency major surgery  Decision regarding hospitalization  Decision not to resuscitate or to deescalate care because of poor prognosis |

physician /other gualified health care

#### **Elements of MDM**



While similar, this is not the MDM calculation we have today.

- 1. Number of complexity of problems addressed.
- 2. Amount and/or complexity of data to be reviewed and analyzed
- 3. Risk of complications and/or morbidity or mortality of patient management

Guidelines are the same for new and established patients.

# Number and Complexity of Problems Addressed



A problem is addressed or managed when it is evaluated or treated at the encounter by the physician or other qualified healthcare professional reporting the service. This includes consideration of further testing or treatment that may not be elected by virtue of risk/benefit analysis or patient/parent/guardian/surrogate choice.

- Notation in the patient's medical record that another professional is managing the problem without
  additional assessment or care coordination documented does not qualify as being addressed or
  managed by the physician or other qualified healthcare professional reporting the service.
- Referral without evaluation (by history, exam, or diagnostic study[ies]) or consideration of treatment does not qualify as being addressed or managed by the physician or other qualified healthcare professional reporting the service.



| Problems Addressed                | Condition evaluated at the encounter by the reporting provider   |
|-----------------------------------|--|
| Self-limited or minor             | Transient and runs a definite and prescribed course  |
| Minimal                           | Problem that runs a defined & prescribed course, is transient, and not likely to permanently alter health status |
| Acute                             | Recent or new short-term problem   |
| Chronic                           | Expected duration of at least a year or until death of the patient   |
| Uncomplicated                     | Treatment considered but low risk of morbidity   |
| Complicated                       | Extensive injury that requires evaluation of body systems that are not part of the injured organ                 |
| Stable                            | Patient has met treatment goals  |
| Systemic symptoms                 | Symptoms cause a high risk of morbidity without treatment  |
| Exacerbation                      | Worsening but does not require hospitalization   |
| Severe exacerbation               | Progression with significant risk of morbidity and may require hospitalization                                   |
| Undiagnosed                       | Differential diagnosis that likely results in a high risk of morbidity without treatment                         |
| Threat to life or bodily function | Poses a threat in near term without treatment  |

# **Summary of Definitions**



### Number and Complexity of Problems Addressed

- No consideration given for new conditions
- Problems addressed should be "clinically relevant"

| Level           | Problems Addressed                     |
|-----------------|--|
| Straightforward | Self-limited                           |
| Low             | Stable, uncomplicated, single problem  |
| Moderate        | Multiple problems or significantly ill |
| High            | Very ill                               |



# Amount and/or Complexity of Data to be Reviewed and Analyzed



#### Data are divided into three categories:

- 1. Tests, documents, orders, or independent historian(s)—each unique test, order, or document is counted to meet a threshold number
- 2. Independent interpretation of tests—not to be reported separately
- 3. Discussion of management or test interpretation with external physician/other QHP/appropriate source—not to be reported separately)

Emphasizes clinically important activities. Accounts for quantity of documents ordered/reviewed and creates "counting rules".

### **Example of Elements of Medical Decision Making**

| Code        | Level of MDM | Amount and/or Complexity of Data to be reviewed and Analysed.  *each unique test, order or document contributes to the   |
|-------------|--------------|--|
| 99204 99214 | High         | <ul> <li>Moderate (Must meet the requirements of at least 1/3 categories.)</li> <li>Category 1: Tests, documents, or independent historian(s) Any combination of 3 from the following: <ul> <li>Review of prior external note(s) from each unique source*;</li> <li>Review of the result(s) of each unique test*;</li> <li>Ordering of each unique test*</li> <li>Assessment requiring an independent historian(s)</li> </ul> </li> <li>Category 2: Independent interpretation of tests <ul> <li>Independent interpretation of a test performed by another physician/other qualified health care professional (not separately reported);</li> </ul> </li> <li>Category 3: Discussion of management or test interpretation <ul> <li>Discussion of management or test interpretation with external physician/other qualified health care professional (not separately reported)</li> </ul> </li> </ul> |



#### The AMA Takes Over

The AMA asked CMS to give them time to develop new documentation guidelines.

#### A workgroup was created with the following goals:

- 1. Decrease administrative burden of documentation and
- 2. Decrease the need for audits.
- 3. Decrease unnecessary documentation in the medical r that is not needed for patient care.
- 4. Ensure that payment for E/M is resource based and h direct goal for payment redistribution between special

Doctors created their own guidelines and CMS accepted full in the Final Rule for 2020. AMA involvement means guidelines will be industry-wide for all payers.



#### Amount and/or **Complexity of Data to be Reviewed and Analyzed**

#### Data are divided into three categories:

- 1. Tests, documents, orders, or independent historian(s)order, or document is counted to meet a threshold nur
- 2. Independent interpretation of tests not reported sepa
- 3. Discussion of management or test interpretation with physician/other QHP/appropriate source (not reported

Emphasizes clinically important activities. Accounts for quantities documents ordered/reviewed and creates "counting rule



- · Tests with a CPT code that includes an interpretat
- · Not if clinic is reporting the service or has reporte
- · Document a form of interpretation. Does not nee of a complete report.
- · Do not confuse "interpretation" with "review of



- Tests with a CPT code that includes an interpretation
- Not to report if clinic is reporting the service or has reported the service.
- Document some form of interpretation. Does not need the usual standards of a complete formal report.
- "Interpretation" is often confused with "Review of Results'.'







# **Appropriate Source**

- Includes discussion with non-healthcare professionals.
- Must be involved in the management of the patient.
- Does not include family or informal caregivers.

#### **Examples:**

- Case Manager
- Parole Officer
- Professional Caregiver
- Lawyer
- Teacher



# Amount and/or Complexity of Data to be Reviewed and Analysed

Categories are not the same for each level.

| Level           | Data Reviewed  |
|-----------------|--|
| Straightforward | Minimal or None  |
| Low             | <ul><li>1 category only</li><li>2 documents or independent historian</li></ul>   |
| Moderate        | <ul> <li>1 category only</li> <li>Count: 3 items between documents and independent<br/>historian; or interpret; or confer</li> </ul> |
| High            | <ul> <li>1 category only</li> <li>Same concepts as moderate</li> </ul>   |



# Risk of Complications and/or Morbidity or Mortality of Patient Management

#### Decisions involved with the patient's problem(s) or treatment(s)

- Includes possible management options selected and those considered, but not selected
- Addresses risks associated with social determinants of health

Examples are included in the table for moderate or high risk only.

### Example on Elements of Medical Decision Making

| Code  | Level of MDM | Risk of Complications and/or Morbidity or Mortality of Patient Management  |
|-------|--------------|--|
| 99205 | High         | High risk of morbidity from additional diagnostic testing or treatment  Examples:  Drug therapy requiring intensive monitoring for toxicity  Decision regarding elective major surgery with identified patient or procedure risk factors  Decision regarding emergency major surgery  Decision regarding hospitalization  Decision not to resuscitate or to de-escalate care because of poor prognosis |



#### **Social Determinants**

**Social determinants of health:** Economic and social conditions that influence the health of people and communities

- Social determinants of health appear under moderate complexity for codes 99204 and 99214.
- Consider this as diagnosis or treatment significantly limited by social determinants of health.

#### Examples may include but not limited to:

- Unemployment
- Extreme poverty
- Nutrition/Food
- Housing insecurity and safety
- Welfare risks



| Level           | Data Reviewed  |
|-----------------|--|
| Straightforward | Minimal risk from treatment (including no treatment) or testing. (Most would consider this effectively as no risk)                             |
| Low             | Low risk (i.e., very low risk of anything bad), minimal consent/discussion   |
| Moderate        | Would typically review with patient/surrogate, obtain consent and monitor, or there are complex social factors in management                   |
| High            | Need to discuss some pretty bad things that could happen for which physician or other qualified health care professional will watch or monitor |

# Risk of Complications and/or Morbidity or Mortality of Patient Management

# Add-on Code for Chronic Conditions



#### GPC1X

Visit complexity inherent to evaluation and management associated with medical care services that serve as the continuing focal point for all needed healthcare services and/or with medical care services that are part of ongoing care related to a patient's single, serious, or complex chronic condition. (Add-on code, list separately in addition to office/outpatient evaluation and management visit, new or established)

#### Code added by CMS for the additional work involved in chronic conditions.

- Effective January 1, 2021
- No specialty distinction
- Report whether the visit is based on MDM or time



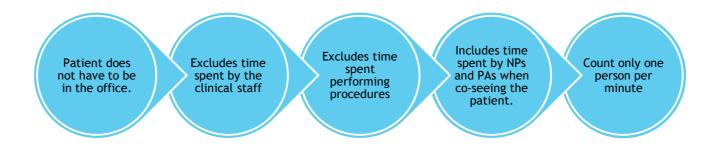
TIME BASED CODING CHANGES



#### **Total Time**



Total time is face-to-face and non-face-to-face on the date of the encounter by the "reporting" practitioner.



To document, state the total time spent that day and summarize the services performed. No log required.

# Non-Face-to-Face Time



Physician/Other qualified healthcare professional time includes the following important activities (when performed):

- Preparing to see the patient (e.g., review of tests)
- Obtaining and/or reviewing separately obtained history
- Performing a medically necessary appropriate examination and/or evaluation
- Counseling and educating the patient/family/caregiver
- Ordering medications, tests, or procedures
- Referring and communicating with other healthcare professionals (when not reported separately)
- Documenting clinical information in the electronic or other health record
- Independently interpreting results (not reported separately) and communicating results to the patient/family/caregiver
- Care coordination (not reported separately)



| СРТ                         | TIME (MINUTES) SPENT ON DAY OF ENCOUNTER |
|-----------------------------|--|
| 99202 (New Patient)         | 15-29                                    |
| 99203 (New Patient)         | 30-44                                    |
| 99204 (New Patient)         | 45-59                                    |
| 99205 (New Patient)         | 60-74                                    |
| 99212 (Established Patient) | 10-19                                    |
| 99213 (Established Patient) | 20-29                                    |
| 99214 (Established Patient) | 30-39                                    |
| 99215 (Established Patient) | 40-54                                    |

# Time Ranges



#### **New CPT Code**

#### +99417

Prolonged outpatient evaluation and management service(s) (beyond the total time of the primary procedure which has been selected using total time), requiring total time with or without direct patient contact beyond the usual service, on the date of the primary service; each 15 minutes (List separately in addition to codes 99205, 99215 for office or outpatient Evaluation and Management services).

Report this code if the visit goes 15 minutes more than the time started for 99205 and 99215.



Report **99417** for each 15-minute increment.



Must be a complete 15 minutes to report. No rounding up.

Do Not Use existing prolonged services codes on the same DOS.

# Example



#### Time Interpretation Difference between AMA & CMS

#### **New Patient**

#### **Established Patient**

| AMA Time in Minutes | CMS Time in Minutes | 99417 Units | AMA Time in Minutes | CMS Time in Minutes | 99417 Units |
|---------------------|---------------------|-------------|---------------------|---------------------|-------------|
| Less than 75        | Less than 89        | 0           | Less than 55        | Less than 69        | 0           |
| 75-89               | 89-103              | 1           | 55-69               | 69-83               | 1           |
| 90-104              | 104-118             | 2           | 70-84               | 84-98               | 2           |
| More than 105       | More than 119       | 3           | More than 85        | More than 99        | 3           |



# CMS Logic

- For Level 5, CMS says it needs to be 15 minutes beyond the highest time
- The AMA lets you bill 99417 if you go a minute over. Time to code for 99205 will be anywhere between 60-74 minutes.
- It is anticipated private payers may go with CMS logic.

### Time to Gear for



- Start tracking your time today.
- Include items performed when not in the chart.
- Established best practices for tracking such activities and time.
- Start to case by case differentiate between type of visits that should be calculated based on time rather than MDM.

### Points to Remember



- Sufficient Documentation to document complexity in medical decision making.
- Assume Not documented, not done.



Thank